

Karin M. Ekström
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Publications

Refereed journals

Ekström, Karin M. and Nicklas Salomonson (2014), "Reuse and Recycling of Clothing and Textiles – A Network Approach", *Journal of Macromarketing*, special issue on Sustainability as Megatrend (eds. Pierre McDonagh and Andy Prothero), September, 34 (3), 383-399.

Rousta, Kamran and Karin M. Ekström (2013), "Assessing Incorrect Household Waste Sorting in a Medium-Sized Swedish City", *Sustainability*, 5:4349-4361.

Ekström, Karin M. and Torbjörn Hjort (2010) "Families navigating in the landscape of consumption in the Swedish welfare society", *Journal of Macromarketing*, December, 366-374.

Ekström, Karin M. and Torbjörn Hjort (2009), "Hidden consumers in marketing – the neglect of consumers with scarce resources in affluent societies", *Journal of Marketing Management*, vol. 25, no. 7-8, 697-712.

Ekström, Karin M. (2007), "Parental consumer learning or keeping up with the children", *Journal of Consumer Behaviour*, 6 July-August, 203-217.

Ekström, Karin M. (2006) "Consumer Socialization Revisited", *Research in Consumer Behavior* (ed. R.W. Belk), vol. 10, Oxford: UK: Elsevier Science Ltd, 71-98.

Ekström, Karin M. (2003), "Revisiting the Family Tree; Historical and Future Consumer Behavior Research", *Academy of Marketing Science Review*, www.amsreview.org, 1-29.

Ekström, Karin M., Marianne P. Ekström, Mariana Potapova and Helena Shanahan (2003) "Changes in Food Provision in Russian Households Since Perestroyka", *International Journal of Consumer Studies*, 295-301.

Foxman, Ellen R., Patriya S. Tansuhaj and Karin M. Ekström (1989), "Family Members' Perceptions of Adolescents' Influence in Family Decision Making", *Journal of Consumer Research*, vol. 15, 482-491.

Foxman, Ellen R., Patriya S. Tansuhaj and Karin M. Ekström (1989), "Adolescent's Influence in Family Purchase Decisions: A Socialization Perspective", *Journal of Business Research*, vol. 17, 159-172.

Journals

Ekström, Karin M. (2015), Mer diskussion om konsumtion [More discussions about consumption], *Organisation och samhälle* nr 1, 40-45.

Ekström, Karin M. (2011), "On the catwalk of consumption; Children and parents in consumer culture", *Televizion*, vol 22, E, Internationales Zentralinstitut für das Jugend- und Bildungsfernsehen (IZI) (previously published in German 2009)

Ekström, Karin M. (2009), "Auf dem Catwalk des Konsums: Kinder und Eltern in der Konsumgesellschaft", *TelevisZION*, vol. 22, no. 2, International Central Institute for Youth and Educational Television.

Ekström, Karin M. (2005), Ritualer och sakraliseringar [Rituals and sacralized glass collections], *Kulturella Perspektiv*, Svensk etnologisk tidskrift, nr 2, vol. 14, 34-40.

Ekström, Karin M. (2004), "Guest Editor's Introduction: Family Consumption", *Consumption, Markets and Culture*, vol. 7., no. 3, September, 185-190.

Ekström, Karin M. (2003), "En samlares själ" [A collector's soul], *Kulturella perspektiv*, svensk etnologisk tidskrift nr 1. 2003.

Mörck, Magnus, Helene Brembeck and Karin M. Ekström (2003), I varukorgen. En introduktion [In the shopping basket. An introduction]. *Kulturella perspektiv*, svensk etnologisk tidskrift nr 1., 2-4.

Doctoral dissertation

Ekström, Karin M. (1995) "*Children's Influence in Family Decision Making; A Study of Yielding, Consumer Learning, and Consumer Socialization*". Göteborg: Bas.

Books

Ekström, Karin M. och Håkan Jönsson (2016), *På resa i matlandet*, [Travelling in the country of food], Stockholm: Carlsson bokförlag.

Ekström, Karin M. (2004), OSETT, *Glas ur privata samlingar 12/12 2004 - 30/1 2005 [UNSEEN - Glass from private collections 12/12 2004 – 30/1 2005]*, Smålands museum - Sveriges glasmuseum och Konst- och Bruksglasföreningen.

Ekström, Karin M., Eva Gustafsson, Daniel Hjelmgren and Nicklas Salomonson (2012), *Mot en mer hållbar konsumtion; En studie om konsumenters anskaffning och avyttring av kläder*, [Towards more sustainable consumption: A study about consumers acquisition and disposal of clothes] Högskolan i Borås: Vetenskap för profession 20:2012.

Ekström, Karin M. and Nicklas Salomonson (2012), *Nätverk, trådar och spindlar; Samverkan för ökad återanvändning och återvinning av kläder och textil*, [Network, threads and spiders; Cooperation for increased reuse and recycling of clothes and textiles]

Högskolan i Borås: Vetenskap för profession 22:2012.

Edited books

Ekström, Karin M. (ed.) (2015), *Waste Management and Sustainable Consumption: Reflections on consumer waste*, Routledge, New York: Routledge.

Brorström, Björn, Stefan Eklund, Karin M. Ekström and Mikael Löfström (eds). (2015), *Hållbar framtid – en seminarieserie om företagande*, [Sustainable future – a number of seminars about business] Högskolan i Borås: Vetenskap för profession 33:2015.

Ekström, Karin M. (eds.) (2013), *Veljekset Keskinen – Finlands mest besökta shoppingdestination*, [Veljekset Keskinen – Finland's most frequently visited shopping destination], Högskolan i Borås: Vetenskap för profession 24:2013.

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Ekström, Karin M. and Birgitte Tufte (eds.) (2007), *Children, Media and Consumption; On the Front Edge*, Yearbook at The International Clearinghouse on Children, Youth and Media, University of Gothenburg: Nordicom.

Brembeck, Helene, Karin M. Ekström and Magnus Mörck (eds.) (2007), *Little Monster. (De) Coupling Assemblages of Consumption*, Wien: LIT.

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Ekström, Karin M. and Magnus Mörck (eds.) (2004), *Skärpa på e-bion, en tvärvetenskaplig studie av Digitala Hus* [Focus on electronic cinema, an interdisciplinary study of Digital Houses], Göteborg: Centrum för konsumentvetenskap.

Ekström, Karin M. and Håkan Forsberg (eds.) (1999), *Den flerdimensionella konsumenten; en antologi om svenska konsumenter* [The multidimensional consumer; an anthology about Swedish consumers] Göteborg: Tre Böckers Förlag AB.

Textbooks

Karin M. Ekström, Mikael Ottosson and Anders Parment (2017), *Konsumentbeteende; klassiska och samtida perspektiv*, Lund: Studentlitteratur, in press.

Karin M. Ekström, Mikael Ottosson and Anders Parment (2017), *Consumer behaviour; classical and contemporary perspectives*, Lund: Studentlitteratur, in press.

Edited textbook

Ekström, Karin M. (ed.) (2010), *Consumer Behaviour, A Nordic Perspective*, Lund: Studentlitteratur.

Edited special issues of journals/proceedings

Ekström, Karin M. and Helene Brembeck (2006), *European Advances in Consumer Research*, Proceedings of the 7th Association for Consumer Research conference, Provo, UT: USA.

Ekström, Karin M. (2004), Special issue: Family Consumption, *Consumption, Markets and Culture*, vol. 7., no. 3, September.

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Ekström, Karin M. (2006), "The Emergence of Multi-sited Ethnography in Anthropology and Marketing," in Russell W. Belk (ed.), *Handbook of Qualitative Research Methods in Marketing*, Aldershot, UK: Edward Elgar, 497-508.

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Ekström, Karin M. and Marcus Gianneschi (2017), Brands, consumer choice and decision-making, in Jon Bertilsson and Veronica Tarnovskaya (eds.), *Brand Theories: A multi-perspective approach to brands and branding*, Lund: Studentlitteratur.

Ekström, Karin M. (2016), The Multi-Cultural Food Market - Grocery stores approaching foreign-born consumers in Sweden, in Benedetta Cappellini, David Marshall and Elizabeth Parsons (eds.), *The Practice of the Meal; Food, Families and the Market Place*, New York: Routledge.

Ekström, Karin M. (2015), The Shoe Cabinet: Collectors case study, in Helen Persson (ed.), *Shoes: Pleasure and Pain*, London: V&A Publishing.

Ekström, Karin M. (2015), Conformity and Distinction in Scandinavia's largest department store, in Alejandro N. García (ed.), *Being Human in a Consumer Society*, Ashgate: Routledge.

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Ekström, Karin M. (2014), "Consumer socialization and consumption of clothes", in Linda Brennan, Wayne Binney, Lukas Parker and Torgeir Aleti (eds.), *Behaviour change models: theory and application for social marketing, research case studies*, Edward Elgar Publishers.

Ekström, Karin M. (2015) Consumer socialization, in Daniel Thomas Cook and J. Michael Ryan (eds.), *The Wiley-Blackwell Encyclopedia of Consumption and Consumer Studies*,

Ekström, Karin M. (2014), The Materialisation of Russell Belk, in Gülistan Ger (ed.), *Legends in Consumer Behaviour: Russell W. Belk, vol. 3 Materialism and Consumer Culture: Questioning What Matters in Life*, Sage.

Ekström, Karin M. (2013), The discovery of relations to artefacts in the boundless process of moving, in Barbara Czarniawska and Orvar Löfgren (eds.), *Coping with Excess; How organizations, communities and individuals manage overflows*, Edward Elgar Publishing.

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Paul Hewer and Mark Tadajewski (eds.), *Expanding Disciplinary Space: On the Potential of Critical Marketing (Key Issues in Marketing Management)*, New York: Routledge (previously published in Journal of Marketing Management, vol. 25, no. 7-8, 2009).

Ekström, Karin M. (2013), "Preface", i Daniel Hjelmgren och Eva Gustafsson, Textilreturnen i Ullared – ett experiment om återvinning, [The Textile return in Ullared – an experiment about recycling], University of Borås: *Vetenskap för profession* 25:2013, 12-17.

Ekström, Karin M. (2013), "Introduktion", in Karin M. Ekström (ed.), Veljekset Keskinen – Finlands mest besöpta shoppingdestination [Veljekset Keskinen – Finland's most visited shopping destination], University of Borås: *Vetenskap för profession* 24:2013.

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Ekström, Karin M. (2011), "Från forskarnätverk till forskningscentrum 2001-2007", [From research network to research centre 2001-2007], in Helene Brembeck (ed.), *Konsumtionsmakt, Centrum för konsumtionsvetenskap 10 år*, University of Gothenburg, School of Business, Economics and Law: Centre for Consumer Science.

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Ekström, Karin M. and Lena Hansson (2009), "Establishing a Healthy Drinking Culture, Systembolaget – Alcohol Monopoly and Public Health", in Hong Cheng, Philip Kotler and Nancy Lee (eds.), *Social Marketing for Public Health: Global Trends and Success Stories*, , Massachusetts: Jones and Bartlett.

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Ekström, Karin M. (2007), "Samlingars värden. Om ting och människor i konsumtionssamhället" [The value of collections. About things and people in consumer culture], *Fataburen, Nordiska museets och Skansens årsbok*, Stockholm: Nordiska museets förlag.

Ekström, Karin M. (2003), "Konsumenten i centrum; historisk och framtida marknadsföringsforskning" [The consumer in focus: historical and future research in marketing], in Kajsa Ellegård and Lennart Sturesson (eds.), *Konsumenterna och makten – att använda och bevara resurser*, Stockholm: Carlssons förlag.

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Ekström, Karin M. and Lars Norén (2008), "Stärk varumärket – släpp in konsumenten i fabriken" [Strenghten the brand, let the consumer into the factory], in Lars Gunnar Mattson (ed.), *Marknadsorientering - myter och möjligheter* [Market orientation – myths and opportunities], Stockholm: Liber.

Ekström, Karin M. (2007), Participating in the Catwalk of Consumption, in Karin M. Ekström and Birgitte Tufte (eds.), *Children, Media and Consumption; On the Front Edge*, Yearbook at The International Clearinghouse on Children, Youth and Media, Göteborg: University of Gothenburg: Nordicom.

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Ekström, Karin M. (2007), "Energieffektivisering med konsumenten i fokus" [Energyefficiency with the consumer in focus], in Birgitta Johansson (ed.), *Konsumera mera - dyrköpt lycka* [Consume more – hard earned happiness], Stockholm: Formas Fokuserar.

Ekström, Karin M. (2007), "Samlare minskar sopberget och bevarar historia" [Collectors reduce waste and preserve history], in Birgitta Johansson (ed.), *Konsumera mera - dyrköpt lycka* [Consume more – hard earned happiness], Stockholm: Formas Fokuserar.

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Conference papers (peer reviewed)

Ekström, Karin M. and Erika Lagerbielke (2016), The importance of intuition; Trusting feelings as well as facts for creating new design as well as new insight, *1st Granqvist Culinary Arts and Meal Science Symposium*, Örebro University.

Ekström, Karin M. and Nicklas Salomonson (2012), Looking into the kalidoscope – different views on reuse and recycling of clothes, *The 3rd Nordic Retail and Wholesale Conference*, Lund University.

Daniel Hjelmgren, Nicklas Salomonson, Eva Gustafsson and Karin M. Ekström (2012), Generation Y's and Swing's consumption of clothes - a cost/benefit analysis of sustainable behavior, *The 3rd Nordic Retail and Wholesale Conference*, Lund University.

Ekström, Karin M. (2012), "Fashion at the Röhsska Museum of Design and Decorative Arts, *Fashion Tales Conference*, Milano 2012

Ekström, Karin M. (2012), Marketing of Museums, *37th Annual Macromarketing Conference*, June 13-June 16, 2012, Berlin

Ekström, Karin M. and Torbjörn Hjort (2009), The meaning of consumption in families with scarce resources, *34th Annual Macromarketing Seminar*, June 4-7, Norway.

Ekström, Karin M. (2007), Zooming in the collector's identity, *Nordic Consumer Policy Research Conference*, Helsinki, October 3-5, 2007.

Hjort, Torbjörn and Karin M. Ekström (2006) "The Paradox of Consumption: Scarcity and Affluence in the Swedish Welfare State", in Silvia González and David Luna (eds.), *Latin American Advances in Consumer Research*, Provo: Utah: Association for Consumer Research, 148-153.

Ekström, Karin M. (2006), Collecting of glass - a multi-sited ethnography, in Special session "New perspectives on collecting - focusing on fabric, paper and glass", in Karin M. Ekström and Helene Brembeck (eds.), *European Advances in Consumer Research*, Provo, Utah: Association for Consumer Research, 404-408.

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Ekström, Karin M. (2005), The transfer of sacralized collectible glass, *EIASM workshop on Interpretive Consumer Research*, Copenhagen, Denmark, 6-8 May.

Ekström, Karin M. (2003), "Collecting and reflexivity, in special session "Commercial Cultures", *European Advances in Consumer Research*, Dublin 4-7th of June 2003.

Ekström, Karin M. (2003) "A poststructuralist approach to the meaning of artefacts", *3rd International Critical Management Studies Conference*, Lancaster, 7-9 of July 2003.

Ekström, Karin M. (2003) "Collecting in a consumer culture", *17th Nordic Conference on*

Business Studies, Reykjavik, 14-16th of August.

Ekström, Karin M. and Helene Brembeck (2003), "New perspectives on advertising to children", *32nd European Academy of Marketing Conference*, Glasgow, 21-23rd of May 2003.

Ekström, Karin M., Marianne P. Ekström and Helena Shanahan (2001), "Families in the transforming Russian society; Observations from visits to families in Novgorod the Great", in Andrea Gröppel-Klein and Franz Rudolph Esch (eds.), *European Advances in Consumer Research*, vol. 5, Provo, Utah: Association for Consumer Research, 145-54.

Ekström, Karin M. and I.C. Marianne Karlsson (2001) "Customer Orientation – A True Way of Working or a Talk of the Tongue?", *8th International Product Development Management Conference*, The European Institute for Advanced Studies in Management (EIASM), Enschede, The Netherlands.

Ekström, Karin M. (2001), "The meaning of artefacts", *16th Nordic Conference on Business Studies*, Uppsala, Sweden.

Ekström, Karin M. and Søren Askegaard (2000), "Daily Consumption in Risk Society: The Case of Genetically Modified Foods", in Stephen Hoch and Robert J. Meyer (eds.), *Advances in Consumer Research* vol. 27, Provo, UT: Association for Consumer Research, 237-243.

Karlsson, I.C. Marianne and Karin M. Ekström (2000), "Understanding consumer needs in product development: theory and practice", *2nd Workshop on Interpretive Consumer Research*, arranged by The European Institute for Advanced Studies in Management (EIASM), Bryssel, Belgium.

Ekström, Karin M. and I.C. Marianne Karlsson (1998), "Fitting the Pieces of the Jig-saw Puzzle; The Art of Understanding the Customer in Product Development", *Workshop arranged by The Customer Research Academy*, Manchester School of Management, Manchester, England.

Ekström, Karin M. and Carina Holmberg (1997), "Consumer Decision Making in Theory and Practice – how to build the bridge over troubled waters", *Workshop on Interpretive Consumer Research*, arranged by The European Institute for Advanced Studies in Management (EIASM), Oxford, England.

Ekström, Karin M. and Carina Holmberg (1997), Consumer Behavior Research – for Generations to come", *14th Nordic Conference on Business Studies*, Bodö, Norge.

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Ekström, Karin M., Patriya S. Tansuhaj, and Ellen R. Foxman (1987), "Children's Influence in Family Decisions and Consumer Socialization: A Reciprocal View", in Melanie Wallendorf och Paul Anderson (eds.), *Advances in Consumer Research*, vol. 14, Provo, UT: Association for Consumer Research, 284-287.

Other conference papers

Ekström, Karin M. (2003), "Consumer socialization revisited", *Conference on Economic Socialization*, Exeter, England, July 11-12.

Ekström, Karin M. (2003), "Collecting and reflexivity; some findings from The meaning of consumption and consumers relations to artefacts", *9th Interdisciplinary Conference on Research in Consumption*, Department of Design History/Material Culture, University of Applied Arts, Vienna, Austria, June 27-29.

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Ekström, Karin M. and Magnus Söderlund (2012), *Konsumentbeteende i handeln – vad säger forskarna?* [Consumer behavior in retailing – what do the researchers say?] in Rebecca Gruvhammar and Magnus Söderlund (eds.), *Det Söderbergska Handelspriset 2011*, Stockholm: Stockholm School of Economics.

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Ekström, Karin M. and Lars Norén (2011), *Den mångkulturella livsmedelsmarknaden – en marknad med möjligheter* [The multicultural food market – a market with opportunities], Stockholm: The Swedish Retail and Wholesale Development Council.

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Ölander, Folke, Karin M. Ekström, Aksel Hatland, Tone Haraldsen, Karl Erik Brofoss (2006), *Statens institutt for forbruksforskning (SIFO), en evaluering* [SIFO, an evaluation], Oslo: The research council of Norway.

Ekström, Karin M. and Helene Brembeck (eds.) (2005), *Elusive Consumption in retrospect, report from the conference*, Göteborg: University of Gothenburg: Center for Consumer Science, CFK report 2005:01

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